

# ERICK RHEAM

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## Virtual Workshop Proposal

"Rise Above Chaos & Discover Significance"

### Abstract

To achieve significance, one must master human dynamics and get others to buy into a common vision. Mastering human dynamics is a critical skill to achieve and maintain long term success.

The human element is the variable that's hardest to master in life; however, there are five core principles that one must consider, in the realm of human dynamics, to realize success. This engaging and entertaining two-day virtual workshop explores the power of purpose, the importance of mastering self with daily habits and routines, the law of attraction through encouragement, and the need to leverage influence to gain buy-in and achieve significance.

"One of the best courses I ever attended. Erick was an outstanding presenter!"

-Workshop attendee

### Learning Objectives

1. Gain an appreciation and full understanding of what drives human dynamics and how we display our emotions and intent through nonverbal cues.
2. Learn the five body language channels and how to apply them at work and in life.
3. Understand how your "vibe" affects others and alters the human dynamics of a situation.
4. Learn negotiation and facilitation techniques and how to leverage body language to your advantage in negotiation and customer interaction settings.
5. Unpack the power of purpose and how to clarify it.
6. Learn how to master self by leveraging the seven elements of the perfect day
7. Learn the primary elements that enhance influence.
8. Discover the three keys to encourage others and how it leads to ultimate success.

### References

Roy Cevallos, Learning Program Manager, Northwest Public Power Manager, 360.713.1305, [roy@nwppa.org](mailto:roy@nwppa.org).

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