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Workshop Proposal

"Rise Above Chaos and Discover Significance - A Lifestyle Design"



Abstract

No one can achieve significance without the help of others. To achieve significance, one must master human dynamics and get others to buy into a common vision. Mastering human dynamics is a critical skill to achieve and maintain long term success.

The human element is the variable that's hardest to master in life. There are five core principles that one must consider, in the realm of human dynamics, to realize success and achieve significance. In this two-day workshop, I share compelling evidence and real-world stories that will invite the audience to embrace the idea of mastering these core principles and show why these principles are the greatest investments for success.

"One of the best courses I ever attended. Erick was an outstanding presenter!"

-Workshop attendee

Learning Objectives

- 1. Understand what motivates people and the three key elements of human behavior.
- 2. Learn to utilize the five channels in body language to interpret intent and communicate.
- 3. Discover the three kyes to encourage others and how it leads to ultimate success.
- 4. Learn the primary elements that enhance influence.
- 5. Learn the seven elements of the perfect day and how they insulate from daily chaos.

References

John Olshefski, Senior Vice President of Customer Care, Huntsville Utilities, 256.535.1325, john.olshefski@hsvutil.org

Duane Richardson, Executive Director, Indiana Municipal Electric Association, 765.366.5506, duane@imea.com